

OWASP Foundation, Inc.

Profit and Loss

January - December 2025

	TOTAL
Income	
Conference Income	
Registrations	936,619.00
Sponsorships	1,997,066.69
Training	478,120.53
Total Conference Income	3,411,806.22
Donations	
Corporate Supporters	346,867.88
Fundraising	105.13
General Donations	40,223.04
Local Chapter	3,727.48
Project Income	572.76
Projects Donations	500,719.58
Total Project Income	501,292.34
Total Donations	892,215.87
Membership Income	
Individual	236,283.53
Total Membership Income	236,283.53
Miscellaneous Income	36,265.08
Uncategorized Income	18,000.00
Total Income	\$4,594,570.70
GROSS PROFIT	\$4,594,570.70
Expenses	
Community Outreach	
Community Outreach Travel	1,946.38
Outreach	409.48
Shipping & Postage	6,883.94
Swag	30,516.82
Total Community Outreach	39,756.62
Conference Expenses	
Audio & Video	371,419.31
Conference Expenses	148,438.17
Conference Travel	138,137.07
Contractor Expenses	424.47
Copying & Printing	6,846.36
Fees - Registration	24,924.22
Food & Beverages	752,263.93
Graphic Design	12,934.25
Insurance	6,251.66
Lead Scanners, Lanyards, & Badges	25,206.86

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Marketing	15,081.90
Miscellaneous	20,708.36
Office Supplies & Equipment	4,123.51
Photography	4,591.87
Postage & Shipping	463.63
Signage	12,246.61
Speakers	1,979.06
Speakers Gifts	9,181.89
Swag	22,956.93
Tax Compliance	9,071.93
Training	249,731.01
Venue	465,220.26
Total Conference Expenses	2,302,203.26
General & Admin - Operations	
Awards and Member Benefits	1,353.40
Bank & Credit Card Fees	32,207.97
Contractor Expenses	2,299.28
Employee Recognition	1,062.68
Marketing, Communications, and Advertising	907.67
Merchant Fees	54,886.80
Miscellaneous Expenses	-66.50
Office Supplies & Equipment	687.47
OWASP Insurance	34,041.74
Phone Expenses	1,410.76
Professional Development	2,377.99
Relocation Expenses	12,817.55
Shipping & Postage	1,592.39
Software, Internet, Dues, & Subscriptions	206,305.77
Tax Compliance - EU	18,441.76
Tax Compliance - US	1,013.43
Travel	
Board Travel	54,839.75
Staff Travel	3,583.70
Total Travel	58,423.45
Total General & Admin - Operations	429,763.61
Local Chapter Expenses	
Meeting Expenses	90,786.57
Meetup	16,253.10
Other Chapter Expenses	54.51
Your Membership	
Total Local Chapter Expenses	107,094.18

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	TOTAL
Personnel & Payroll	
Benefits	89,962.23
Gross Wages	965,910.28
Payroll Processing Fee	11,116.31
Payroll Taxes	98,021.30
PEO Admin & HR fees	13,282.25
Tech Allowance	1,757.42
Workers Comp	55,031.78
Total Personnel & Payroll	1,235,081.57
Professional Fees	
Accounting - EU	16,504.62
Accounting - US	105,840.00
Legal	42,640.38
Total Professional Fees	164,985.00
Project Expenses	
Other Expenses	24,508.08
Project Expenses	89,542.22
Project Travel	35,910.59
Services (UI/UX, Graphics, Translations & Marketing/Media)	62,061.15
Shipping Cost	1,102.14
Summits	20,159.64
Swag	12,245.74
Technology	17,556.30
Total Project Expenses	263,085.86
Total Expenses	\$4,541,970.10
NET OPERATING INCOME	\$52,600.60
Other Income	
Interest Income	24,360.48
Other Income	58,051.84
Total Other Income	\$82,412.32
Other Expenses	
Unrealized Gain or Loss	0.00
Exchange Rate Gain/Loss	5,542.12
One time write offs - Bad Debt Expense	10,621.36
Total Other Expenses	\$16,163.48
NET OTHER INCOME	\$66,248.84
NET INCOME	\$118,849.44