

# OWASP Foundation, Inc.

## Profit and Loss

January - December 2025

	TOTAL
Income	
Conference Income	
Registrations	936,619.00
Sponsorships	1,997,066.69
Training	478,120.53
<b>Total Conference Income</b>	<b>3,411,806.22</b>
Donations	
Corporate Supporters	346,867.88
Fundraising	105.13
General Donations	40,223.04
Local Chapter	3,727.48
Project Income	572.76
Projects Donations	500,719.58
<b>Total Project Income</b>	<b>501,292.34</b>
<b>Total Donations</b>	<b>892,215.87</b>
Membership Income	
Individual	236,283.53
<b>Total Membership Income</b>	<b>236,283.53</b>
Miscellaneous Income	36,265.08
Uncategorized Income	18,000.00
<b>Total Income</b>	<b>\$4,594,570.70</b>
<b>GROSS PROFIT</b>	<b>\$4,594,570.70</b>
Expenses	
Community Outreach	
Community Outreach Travel	1,946.38
Outreach	409.48
Shipping & Postage	6,883.94
Swag	30,516.82
<b>Total Community Outreach</b>	<b>39,756.62</b>
Conference Expenses	
Audio & Video	371,419.31
Conference Expenses	148,438.17
Conference Travel	138,137.07
Contractor Expenses	424.47
Copying & Printing	6,846.36
Fees - Registration	24,924.22
Food & Beverages	752,263.93
Graphic Design	12,934.25
Insurance	6,251.66
Lead Scanners, Lanyards, & Badges	25,206.86

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Marketing	15,081.90
Miscellaneous	20,708.36
Office Supplies & Equipment	4,123.51
Photography	4,591.87
Postage & Shipping	463.63
Signage	12,246.61
Speakers	1,979.06
Speakers Gifts	9,181.89
Swag	22,956.93
Tax Compliance	9,071.93
Training	249,731.01
Venue	465,220.26
<b>Total Conference Expenses</b>	<b>2,302,203.26</b>
General & Admin - Operations	
Awards and Member Benefits	1,353.40
Bank & Credit Card Fees	32,207.97
Contractor Expenses	2,299.28
Employee Recognition	1,062.68
Marketing, Communications, and Advertising	907.67
Merchant Fees	54,886.80
Miscellaneous Expenses	-66.50
Office Supplies & Equipment	687.47
OWASP Insurance	34,041.74
Phone Expenses	1,410.76
Professional Development	2,377.99
Relocation Expenses	12,817.55
Shipping & Postage	1,592.39
Software, Internet, Dues, & Subscriptions	206,305.77
Tax Compliance - EU	18,441.76
Tax Compliance - US	1,013.43
Travel	
Board Travel	54,839.75
Staff Travel	3,583.70
<b>Total Travel</b>	<b>58,423.45</b>
<b>Total General &amp; Admin - Operations</b>	<b>429,763.61</b>
Local Chapter Expenses	
Meeting Expenses	90,786.57
Meetup	16,253.10
Other Chapter Expenses	54.51
Your Membership	
<b>Total Local Chapter Expenses</b>	<b>107,094.18</b>

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	TOTAL
Personnel & Payroll	
Benefits	89,962.23
Gross Wages	965,910.28
Payroll Processing Fee	11,116.31
Payroll Taxes	98,021.30
PEO Admin & HR fees	13,282.25
Tech Allowance	1,757.42
Workers Comp	55,031.78
<b>Total Personnel &amp; Payroll</b>	<b>1,235,081.57</b>
Professional Fees	
Accounting - EU	16,504.62
Accounting - US	105,840.00
Legal	42,640.38
<b>Total Professional Fees</b>	<b>164,985.00</b>
Project Expenses	
Other Expenses	24,508.08
Project Expenses	89,542.22
Project Travel	35,910.59
Services (UI/UX, Graphics, Translations & Marketing/Media)	62,061.15
Shipping Cost	1,102.14
Summits	20,159.64
Swag	12,245.74
Technology	17,556.30
<b>Total Project Expenses</b>	<b>263,085.86</b>
<b>Total Expenses</b>	<b>\$4,541,970.10</b>
NET OPERATING INCOME	<b>\$52,600.60</b>
Other Income	
Interest Income	24,360.48
Other Income	58,051.84
<b>Total Other Income</b>	<b>\$82,412.32</b>
Other Expenses	
Unrealized Gain or Loss	0.00
Exchange Rate Gain/Loss	5,542.12
One time write offs - Bad Debt Expense	10,621.36
<b>Total Other Expenses</b>	<b>\$16,163.48</b>
NET OTHER INCOME	<b>\$66,248.84</b>
NET INCOME	<b>\$118,849.44</b>